

Job Element	Detail
Job Title	CEO (Barlass Consulting)
Reporting To	Group COO
Department / Location	Subsidiary Lead / Remote
Your Team	This is not a conventional CEO appointment within a mature business. It is an opportunity to help create, shape, and grow a new venture with meaningful ownership from the outset. We are looking for someone who wants to build for the long term, work collaboratively within a wider group, and play a defining role in creating a high-value consulting business.
You will	• Set and lead the strategic direction of the subsidiary, aligning technical capability with clear commercial goals in line with group activity • Shape and grow a strategic and operational consulting business with a focus on operational efficiency • Oversee the delivery of projects and solutions, ensuring quality, reliability, and client satisfaction • Build, lead, and develop high-performing teams across technical and operational functions • Create a culture of accountability, collaboration, and continuous improvement • Develop the subsidiary's service offering, market positioning, and route

	to revenue growth • Manage budgets, financial planning, and resource allocation to support sustainable performance • Build strong relationships with clients, partners, and wider stakeholders • Identify market opportunities, emerging trends, and strategic partnerships that strengthen the business • Ensure appropriate standards in governance, data security, regulatory compliance, and responsible AI use • Represent the subsidiary externally with credibility, clarity, and commercial awareness
What you need to succeed	• Demonstrable leadership experience in a practical consulting, services or start up environment • A strong track record of building, leading, or scaling technical teams or technology ventures (including leading academic teams or projects) • Experience of operational management • Confidence in financial oversight, including budgeting and forecasting • Strong communication skills, with the ability to engage both technical and non-technical stakeholders • An entrepreneurial mindset and willingness to operate effectively in an early-stage environment

	• A practical understanding of
Extra Kudos for any of the following	• Experience in a start-up, scale-up, or new business build environment • Exposure to professional services, consultancy, SaaS, product development, or fractional- led delivery models • A qualification in business, management, technology, or a related field
Your Personality	An Entrepreneurial spirit All about efficiency in life and work Strategic Thinker Multi-Tasker Results Driven
We offer	Starting base salary ranging from £30-40k A scaling 50% equity stake in the subsidiary 25 days AL plus bank holidays Complete flexibility in working location

Apply by emailing your CV and Cover Letter to jobs@strategic-development.co.uk

Note:

This job description may be amended following consultation with the post holder and is subject to review as part of the annual review or recruitment process.